HelpMeSee’s simulation-based training program took a major leap forward with the opening of the new Learning & Development Center in Mumbai, India where courseware is developed and integrated into the simulator.

Development of the Eye Surgical Simulator continues at a high pace although the prime contractor, Moog Inc, informed us in late February that further delays in delivery should be expected due to software development bottlenecks. Moog management is looking into solutions.

We continue to advocate and support training for cataract specialists, including a petition to the UN signed by over 12,000 supporters in 2016.

Thanks to the generous support of our donors and partners, HelpMeSee has supported sight-restoring treatment for thousands of people around the world, reaching the major milestone of 250,000 cataract surgeries. Already five districts in India where we have campaigned have been declared cataract-free communities. We launched new campaigns in Myanmar and Indonesia, and expanded operations in two countries - Madagascar and Peru - bringing our mission to eleven countries in total.

In 2016, HelpMeSee received a grant from USAID to test the Reach App in identifying pediatric cataracts in Peru. Our innovative solutions to eliminating cataract blindness led to numerous recognitions and awards, including being named among the top 10 Most Innovative Nonprofits and Social Enterprises at the 2016 Classy Awards.

Through new partnerships in Africa, Asia, and Latin America, we continue to expand our reach and bring support for our training mission. None of this work would be possible without the commitment of our donors and supporters, including Trafigura Foundation, Eye Surgery Fund, and the ongoing support of the Al Ueltschi Foundation. We hope you enjoy looking back at all the highlights of 2016, and will join us in our mission to restore sight to millions.

Sincerely,

James Tyler Ueltschi
Chairman & Treasurer

Jacob Mohan Thazathu
President & CEO

Jeff Mullen
Member, Board of Directors
OUR MISSION

HELPMESEE’S MISSION IS TO ELIMINATE CATARACT BLINDNESS WORLDWIDE BY INCREASING ACCESS TO TREATMENT THROUGH LARGE SCALE TRAINING OF CATARACT SPECIALISTS

Cataracts are the leading cause of blindness around the world. Untreated cataracts are one of the most common, unaddressed health crises in the developing world. Over 100 million people around the world are blind or severely visually impaired by cataracts, even though a cost-effective solution already exists. Without a dramatic increase in the number of cataract specialists in the developing world, millions more will go blind. Through our training and outreach program, we seek to vastly increase access to care to eliminate cataract blindness in the developing world.

We are pursuing this mission by developing, standardizing and delivering quality training in Manual Small Incision Cataract Surgery (MSICS). MSICS offers a fast, high-quality, affordable procedure to restore sight to millions of the world’s poor. The procedure can take as little as 5 minutes, and costs as little as $50. Based upon clear evidence, MSICS is the procedure of choice to end cataract blindness.

To attain scale, HelpMeSee depends on the utilization of very high-fidelity eye simulators which allows accelerated “learning by doing” without reliance and risk to patients. Our organization has very extensive experience in using simulation for commercial pilot training and is confident that the MSICS technique is well suited for simulator-based training.

We also support technologies and products to improve patient safety, care and quality of treatment outcomes at the most affordable prices and accessible worldwide. We engage in dialogue and development of cataract treatment services and patient care management to find sustainable solutions for the elimination of needless blindness due to cataracts.
HelpMeSee’s approach is focused on developing a high-fidelity simulator to train skilled surgical specialists in Manual Small Incision Cataract Surgery (MSICS), a cost-effective and high-volume procedure that has proven safe and effective for restoring sight. Based on the success of simulation training in aviation, HelpMeSee’s Eye Surgical Simulator will enable the rapid transfer of surgical skills to proficiency in a virtual reality learning environment which allows for immersive training without any risk of harm to live patients. Trainees can gain valuable surgical skills which enable them to deliver care, increasing access to affordable treatment within their communities.

**TRAINING** - We aim to train medical professionals in Manual Small Incision Cataract Surgery.

HelpMeSee’s Reach App enables community mobilizers to use a smartphone to identify patients and refer them to local hospitals and receive treatment, even in the most rural regions where untreated cataracts are often highest. Using GPS data, this approach enables HelpMeSee to accurately invest resources where treatment is needed most. Now patient information which used to take several days to record can now be completed in minutes.

**OUTREACH** - We empower community mobilizers to reach more patients faster and connect them to care.

We have developed a pre-sterilized, single-use surgical kit which includes all the tools and pharmaceuticals needed to support the standardized MSICS procedure. Use of the kit helps ensure high-quality, safe surgeries, in even the most remote locations. HelpMeSee medical experts can then monitor the outcomes and quality of the surgeries through our cloud-based surgical reporting system.

**SAFE SURGERY** - We support high-quality, cataract procedures with groundbreaking clinical solutions.
KEY LEADERSHIP

Updated as of January 2018

OPERATIONS
Gerry McRae
Chief Operating Officer
Jon Pollack
Chief of Training Operations
Michael Pogose
Director of Project Management, QA, and Compliance

MEDICAL OFFICERS
Dr. Van Charles Lansingh, MD
Chief Medical Officer
Dr. Ranjit Maniar, M.B.B.S, M.S.
Medical Officer – Asia
Dr. Jean-Marie Andre, MD
Medical Officer – Africa
Dr. Yang Xiao, MD
Medical Officer – China
Kayode Odusote
Program Officer - Africa

FINANCE
Madge Bian
Accounts Controller

SUBJECT MATTER EXPERTS (SME) & SIMULATION BASED TRAINING SYSTEMS
Dr. Glenn Strauss, MD
Chief Subject Matter Expert
Venudhar Bhatt
Chief Learning Officer
Satyajit Patnaik
Director – Courseware Development

Dr. Akshay Gopinathan Nair, MBBS, MS
Simulation Subject Matter Expert
Dr. Ashish Bacchav, MBBS, DNB, FAEH
Lead Instructor and SME
Dr. Chetan Ahwalay, MS
Senior Instructor and SME
Dr. Tejas Sheth, MBBS, MS
Instructor

LEGAL TEAM
Charlene Caprio, J.D, M.A.
Contracts Specialist and Legal Support
Mr. Abhay Sahai
BC Das Gupta, India

TECHNOLOGY PARTNERS

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Stefany Marranzini
Global Campaign Operations Manager
Hinaben Patel
Business Intelligence and Quality Assurance (QA)
Matthew Walden
Clinical Research Coordinator
Marie Liu, Managing Director
Chief China Representative

FUNDRAISING
Steven Moore
Senior Director Majors Donors
Vivianne Potter
Direct Response Marketing
Flora Ip
Direct Response Marketing, Hong Kong
Iris Pang
Administrative Manager, Hong Kong
Liyin Kelly Tang
Marketing and Development Coordinator

COMMUNICATIONS
Bradley Jobling
Global Social Media Manager
Matthew Hurst
Content Marketing Coordinator

AUDITORS
Tait, Weller & Baker, LLP
Certified Public Accountants
RSM
Program Auditors
Venkat Sambandhamoorothy
Chief Internal Auditor

InSimo
APPASAMY ASSOCIATES
CLARITY
HARMAN
Sense Graphics

ANNUAL REPORT 2016
252,860
Sight-restoring cataract surgeries supported from 2012-2016

- 2012: 29,134
- 2013: 104,458
- 2014: 181,059
- 2015: 231,705
- 2016: 252,860

11 Campaign Countries
293 Partner Surgeons
30 Partner Hospitals
THE SOCIAL IMPACT OF CATARACT SURGERY

The World Bank considers cataract surgery one of the most cost-effective health interventions. When a person loses their sight in a developing country, it can become a burden on their family and a loss for the community. In fact, the economic cost of blindness and visual impairment caused by cataracts is estimated at $1 trillion every year.

But when sight can be restored, patients regain independence, returning to work, earning money for their family, sending their children back to school, and living longer, healthier lives.

IMPROVED ECONOMY

Once someone has sight-restoring surgery, they can return to work to support their families. Their caretaker can return to work or school as well.

IMPROVED WELL-BEING

Cataract surgery restores hope and allows treated patients to return to meaningful roles in their families and communities.
2016 YEAR IN REVIEW

JANUARY
HelpMeSee was featured in Bloomberg for its innovative technology, the Eye Surgical Simulator, used to eliminate cataract blindness.

MARCH
Launched the Pediatric Outreach and Mapping Project in Peru with Support from USAID.

MAY
HelpMeSee released “Randria’s Story,” the first 360/virtually reality film showing what it’s like to live with cataract blindness in Madagascar.

JULY
HelpMeSee hosted an online Q&A chat with donors and supporters to answer common questions about cataracts.

SEPTEMBER
HelpMeSee opened the Learning Development Center in Mumbai, India where the simulation-based training program is being developed.

NOVEMBER
Clearly Vision Prize recognized HelpMeSee as a winner of Innovation Prize for its training program.

FEBRUARY
Five districts in India were declared cataract-free communities.

APRIL

JUNE
HelpMeSee was named among the top 10 most innovative non-profits and social enterprises at the 2016 Classy Awards. A new campaign to end cataracts was launched in Myanmar, HelpMeSee’s 10th operating country since its founding.

AUGUST
HelpMeSee launched its new website design. Visit and learn more at HelpMeSee.org.

OCTOBER
For World Sight Day, HelpMeSee submitted a petition signed by over 12,000 supporters calling on the UN to support training for cataract specialists.

DECEMBER
HelpMeSee reached the milestone of supporting 250,000 surgeries since 2012, restoring sight to people who otherwise do not have access to care.

Clearly Vision Prize recognized HelpMeSee as a winner of Innovation Prize for its training program.
In 2016, HelpMeSee raised a total of $12,827,178 in revenue, with significant support coming from the Al Ueltschi Foundation as well as contributions from grant writers, corporates, and many individual donors. For every $1 donated in 2016, 81 cents went towards our work in the developing world to end cataract blindness.

We are grateful the generosity of all our donors and the support of our volunteers and partners who make our sight-restoring work possible every day.

### OVERVIEW OF 2016 STATEMENT OF FINANCIAL POSITION

<table>
<thead>
<tr>
<th></th>
<th>2015</th>
<th>2016</th>
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</thead>
<tbody>
<tr>
<td><strong>TOTAL ASSETS</strong></td>
<td>$8,059,751</td>
<td>$4,942,700</td>
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<tr>
<td><strong>TOTAL LIABILITIES</strong></td>
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<td><strong>TOTAL NET ASSETS</strong></td>
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<td>$1,442,110</td>
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<td><strong>TOTAL LIABILITIES AND NET ASSETS</strong></td>
<td>$8,059,751</td>
<td>$4,942,700</td>
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</tbody>
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HOW WE USED OUR FUNDS

$9,977,744 (70%) Program Expenses

$2,646,143 (19%) Management & General Expenses

$1,582,987 (11%) Fundraising & Marketing Expenses

$10,832,038 (84%) Foundations

$1,718,532 (13%) Individuals

$104,415 (1%) Government

$87,397 (1%) Other

$84,796 (1%) Corporations

Who Supported Us This Year

How We Used Our Funds

FINANCIALS

ANNUAL REPORT 2016